



STATE OF INDIANA

JUL 02 2014

INDIANA UTILITY REGULATORY COMMISSION INDIANA UTILITY

PET	TITION OF THE CITY OF ANDERSON, INDIANA)
(1)	FOR AUTHORITY AND APPROVAL TO INCREASE RATES AND CHARGES FOR WATER SERVICE, INCLUDING APPROVAL OF NEW SCHEDULE(S) OF RATES AND CHARGES FOR WATER SERVICE, AND	4 4 5 1 0 CAUSE NO.
(2)	FOR AUTHORITY AND APPROVAL TO ISSUE BONDS, NOTES, OR OTHER OBLIGATIONS OF INDEBTEDNESS)))

PREFILED DIRECT TESTIMONY **AND EXHIBITS**

OF

JOHN R. SKOMP

(PETITIONERS EXHIBITS JRS AND JRS-1)

By:

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Counsel for Petitioner City of Anderson Indiana

Water Utility

CERTIFICATE OF SERVICE

Served upon the following by mail and by electronic transmission on <u>July 2</u>, <u>2014</u>:

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1 1. Q PLEASE STATE YOUR NAME AND BUSINESS ADDRESS. 2 A My name is John R. Skomp and my business address is 10 West Market Street, Suite 3 2000, Indianapolis, Indiana 46204-2975. 2. Q BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY? 4 5 A I am a Partner with Crowe Horwath LLP ("Crowe"), a certified public accounting and consulting firm. Crowe's Performance Financial Advisory group and its predecessor, 6 Municipal Consultants, have been providing rate and financial consulting services to 7 8 various types of utility companies for almost fifty years. 3. PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL 9 Q 10 QUALIFICATIONS. 11 A I received a bachelor's degree in business with a major in accounting and a minor in 12 economics from Indiana University-Purdue University at Indianapolis. During my employment, I have attended and made presentations at numerous seminars and 13 conferences pertaining to accounting, utility and rate issues. Universities, utility 14 15 associations, accounting organizations, state regulatory associations, governmental 16 entities and other organizations sponsored these seminars. HOW LONG HAVE YOU BEEN EMPLOYED BY CROWE AND IN WHAT 17 4. Q

A I have been employed by Crowe since 1992 and my responsibilities within Crowe's

financial advisory practice related to utility companies would include supervising and

CAPACITIES?

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performing analysis on various rate engagements, fuel cost adjustment filings of electric utilities, feasibility studies, cost of service studies, cost of capital analysis, utility financial analysis, utility business valuations, asset valuation projects, and other projects related to a variety of utility issues.

I have worked with banks and financial institutions with regard to both financing and investing opportunities that were presented to our clients. While at Crowe, the utility engagements that I have worked on and been responsible for have included water, sewer, electric, and gas utilities that were established as not-for-profit, for-profit, governmental, or quasi-governmental entities. I have prefiled and given oral testimony to the Indiana Utility Regulatory Commission ("Commission") and courts on a variety of issues over the years including, but not limited to, revenue requirements calculations, accounting methodology and related areas, utility historical and pro forma financial information, cost of capital analysis, rate structure and cost of service issues, issuance of both long and short term debt, utility operating information, and a variety of other utility related issues.

5. Q PLEASE STATE YOUR EXPERIENCE PRIOR TO JOINING CROWE.

A Prior to joining Crowe, I was employed in various capacities in the Accounting

Division of the Commission beginning as a staff accountant, advancing to the position
of Principal Water and Sewer Accountant and moving into the administrative offices
where I was employed as the Commission's Comptroller. I was then employed by the
Office of Utility Consumer Counselor (OUCC) as the Director of Utility Analysis with
the responsibility for supervising the Accounting, Engineering, and Economics and

1			Finance Divisions. I have prepared and given testimony on behalf of the Commission
2			the OUCC, utility companies, and interveners during proceedings before the
3			Commission. I am a Certified Public Accountant licensed in the State of Indiana and
4			am a member of the American Water Works Association, the American Institute of
5			Certified Public Accountants, and the Indiana CPA Society.
6	6.	Q	WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS CAUSE?
7		A	The purpose of my testimony is to present the revenue requirements of the Anderson
8			Municipal Water Utility ("Utility" or "Water Utility") based on our analysis of the
9			Utility's books, records and other information. I will also testify concerning the
10			Utility's proposed bond issue. The June 11, 2014 Rate and Financing Report
11			("Report"), which is prefiled as Petitioner's Exhibit JRS-1, documents the results of
12			the analysis that was performed under my supervision and direction.
13	7.	Q	WERE THE EXHIBITS AND SCHEDULES WHICH ARE INCLUDED IN
14			THE REPORT PREPARED BY YOU OR PREPARED UNDER YOUR
15			DIRECT SUPERVISION?
16		A	Yes.
17	8.	Q	WHAT WERE THE SOURCES OF THE DATA USED TO PREPARE THE
18			EXHIBITS AND SCHEDULES OF THE REPORT?
19		A	The data used to prepare the Exhibits and Schedules was acquired from the Utility's
20			normal business records except for the pro forma amounts that were calculated based
21			on figures derived from the Utility's business records. I have worked on many

projects related to the City of Anderson's ("City") utilities and, in my opinion, the type of data used in the Exhibits and Schedules of the Report is normally found to be reliable and is used in the normal course of business for such purposes. I find this data to be reliable. Also, in my opinion, the Exhibits and Schedules accurately summarize the results of our analysis using such data.

6 9. Q PLEASE DESCRIBE SOME OF THE MATERIALS YOU REVIEWED IN 7 ORDER TO PREPARE YOUR TESTIMONY IN THIS CAUSE.

A During my employment with Crowe, I have reviewed numerous documents as part of engagements related to the City's utilities. Some of the materials I reviewed to prepare my testimony would include, but not be limited to, the Utility's books and records, minutes of meetings of the City's Board of Public Works and Common Council regarding Utility matters, files of Crowe which are kept in the normal course of business, files of the Utility and our files regarding previous rate cases as well as other materials which are normally examined during an engagement to analyze utility rates and charges.

10. Q WHAT INCREASE IN OPERATING REVENUES IS NEEDED FOR THE 17 UTILITY TO MEET ITS PRO FORMA REVENUE REQUIREMENTS?

A The column labeled as Phase II Revenue Requirements on Exhibit H of the Report shows that the Utility's total revenue requirements after the issuance of the Proposed Waterworks Revenue Bonds of 2015 ("Proposed Bonds") would be approximately \$11.83 million. A strict calculation of the overall increase in operating revenues

required to fully fund the Utility's listed revenue requirements would show that an overall increase in revenue of approximately sixty percent (60%) is needed to fund: Operation and Maintenance Expenses; Taxes Other Than Income Taxes; Lease Payments, Current and Proposed Debt Service, an annual amount for Working Capital Funding, and an annual amount for Extension and Replacements (Depreciation Expense). However, the City's Common Council has approved and the Utility is requesting a phased-in increase in the Utility's proposed rates and charges. Petitioner's proposal is to implement a 21.18% increase in rates and charges that would be effective upon issuance of the Commission's Order in this Cause. Then, a second phase of the increase is proposed to be effective on January 1, 2016 which would allow for a second across-the-board increase of 21.18%. The compounded effect of the two (2) 21.18% increases would be that the Utility's customers would experience an overall 46.85% increase in their monthly bills when comparing the current rates to the rates being proposed as part of the final phase of the increase. A certified copy of the City's proposed rate ordinance, Ordinance 5-14, is

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A certified copy of the City's proposed rate ordinance, Ordinance 5-14, is attached as Petitioner's Exhibit TAB-1 to the Prefiled Testimony of Mr. Thomas A. Brewer, the Utility's Superintendent. Also, a certified copy of the City's ordinance authorizing the Proposed Bonds, Ordinance 6-14, is attached as Petitioner's Exhibit TAB-2 to Mr. Brewer's testimony. Both ordinances received final Common Council approval on March 13, 2014 after public hearing and comment.

While Petitioner understands that the two increases of 21.18% each combine for an overall increase of 46.85%, this rate plan has been approved by the City's

Common Council and the Utility believes that it can manage the payment of all necessary expenses during the time of these phased-in rates. Also, the Utility will be able to issue the Proposed Bonds to fund the improvements that are currently needed. The phased-in rate increases are calculated to result in total Operating Revenues of approximately \$10.97 million after the final phase of the increase. This projected level of operating revenue should allow for the payment of all operation and maintenance expenses, taxes other than income taxes, current and proposed debt service including lease payments and also the funding of an appropriate amount of working capital including the repayment of a loan from the Anderson Municipal Sewage Works. The actual funding of the Utility's revenue capital plan (Extensions and Replacements) will be less than projected during the first two or three years of the phased-in rates but should be able to be funded at the pro forma level after that. Petitioner believes this is reasonable given that a major portion of the Utility's capital plan will be funded by the Proposed Bonds in the early years of the phased-in rates.

11. Q PLEASE PROVIDE AN EXPLANATION OF EXHIBIT A AND SCHEDULES A-1 AND A-2 OF THE REPORT.

A Exhibit A represents the Balance Sheets of the Utility as of December 31, 2013, 2012 and 2011. As can be seen on Exhibit A, the Utility had severe cash flow problems at the end of the test year and during the calendar years 2012 and 2011. Exhibit A shows that, in order to make timely payments of payroll and other operating expenses, the Utility had to enter into an inter-departmental loan with the Anderson Municipal Sewage Works for \$300,000. The \$300,000 loan balance as of December 31, 2013

was part of a \$700,000 loan approved by the City's Common Council. It is anticipated that the inter-departmental loan will be repaid as part of the Utility's build-up of its working capital funds. This is shown on Exhibits B and H. However, it is anticipated that the loan from the Anderson Municipal Sewage Works will grow to at least \$1 million before rate relief is granted by the Commission and implemented on the Utility's monthly customer bills. Attached as Petitioner's Exhibit JRS-2 is a certified copy of City Ordinance 23-14 which was approved by the Common Council on June 12, 2014. This Ordinance approves a loan from the Anderson Municipal Sewage Works to the Water Utility in an amount up to \$1.2 million to help fund the operations during the time that rate relief is being sought.

Schedule A-1 of the Report is the amortization schedule of the Utility's share of the 2006 Automatic Meter Reader Lease and Schedule A-2 is the amortization schedule for the 2007 Waterworks Revenue Bonds. Both of these debt schedules are also used on Exhibit G of the Report to determine the proforma annual debt service of the Utility after the issuance of the Proposed Bonds.

12. Q PLEASE PROVIDE AN EXPLANATION OF EXHIBIT B.

Exhibit B is an analysis of the Required Fund Balances of the Utility pursuant to the outstanding and proposed bond ordinances. As can be seen on Exhibit B, the Utility's Operating Fund is calculated to have a deficit of over \$2.2 million by the time rate relief is forthcoming in this Cause. The balances in the other Water Utility funds are sufficient to meet the requirements of the bond ordinances. As shown on Exhibit H, the calculated deficit in the Operating Fund is being amortized over a two year period

- in order to allow for repayment of the loan from the Anderson Municipal Sewage

 Works and also to allow for the build-up of the appropriate on-going balance.
- 3 13. Q PLEASE EXPLAIN EXHIBIT C OF THE REPORT.
- A Exhibit C is the Utility's Statements of Income for the twelve months ended

 December 31, 2013, 2012 and 2011. The twelve months ended December 31, 2013

 has been used as the test year in this Cause and, after reviewing the Utility's books and

 records and other documentation, I believe this test year fairly represents the Utility's

 normal operations. In my opinion, with the appropriate adjustments as shown on

 Exhibit D and Schedule D-1, the test year used in this Cause reasonably reflects

 current operations and is sufficiently reliable for ratemaking purposes.

11 14. Q PLEASE EXPLAIN EXHIBIT D OF THE REPORT.

12 A Exhibit D, the Adjusted Statement of Income, makes adjustments to the test year

13 income statement and summarizes the information detailed on Schedule D-1. Exhibit

14 D demonstrates that, without the rate relief requested in this Cause, the Utility would

15 generate net operating loss of approximately \$1 million in a pro forma twelve-month

16 period. As shown on Exhibit H, this is much less than is needed for the Utility to pay

17 its annual debt service and lease obligations and make the necessary improvements to

18 its plant and equipment.

1	15.	Q	ARE ADJUSTMENTS (1), AND (6) ON EXHIBIT D AND SCHEDULE D-1
2			RELATED TO THE UTILITY'S PAYROLL EXPENSES?
3		A	Yes. Both adjustments use the test year level of salaries and wages and Adjustment
4			(1) is made to adjust test year expenses for the change in the Utility's contributions to
5			the Public Employees Retirement Fund (PERF). A related adjustment, Adjustment
6			(6), allows for the change in the Utility's annual expense for the Federal Insurance
7			Contribution Act (FICA).
0	16	0	DI EACE EVOLAIN AD HICEMENT (2)
8	16.	Q	PLEASE EXPLAIN ADJUSTMENT (2).
9		A	Adjustment (2) is to allow for the annual sewage treatment expense for treating the
10			wastewater that is discharged from the Water Utility's two treatment plants. As part of
11			its review of operations, it was discovered that the Utility had not been receiving
12			monthly sewage treatment bills in the past. This problem has been fixed and the
13			Utility is now paying its share of the sewage treatment expenses. Since no bills had
14			been paid during the test year, a pro forma adjustment was required.
15	17.	Q	PLEASE EXPLAIN ADJUSTMENT (3).
16		A	Adjustment (3) removes expenses from the test year that were non-recurring in nature.
17	18.	Q	DO ADJUSTMENTS (4) AND (5) AFFECT ANNUAL DEPRECIATION AND
18			AMORTIZATION EXPENSES?
19		A	Yes. Adjustment (4) adjusts for an increase in depreciation expense as a result of
20			applying a two percent (2%) annual depreciation rate to the Utility's December 31,
21			2013 balance in utility plant in service and construction work in progress with the

	1			exception of transportation equipment and land. Transportation equipment is
	2			depreciated using a ten percent (10%) rate and the cost of land is not deprecated.
	3			Adjustment (5) is used to adjust the pro forma annual Amortization Expense to zero.
	4			Amortization Expense is not used in the calculation of the Utility's annual revenue
	5			requirements.
	6 19	9.	Q	DO ADJUSTMENTS (7) AND (8) AFFECT THE PRO FORMA AMOUNT OF
	7			TAXES OTHER THAN INCOME TAXES?
	8		A	Yes. Adjustment (7) adjusts the Utility's amount of utility receipts tax and
	9			Adjustment (8) makes an adjustment to allow for the appropriate level of Contribution
1	.0			in Lieu of Property Taxes.
1	.1 20	0.	Q	PLEASE EXPLAIN EXHIBITS E, F AND G.
1	.2		A	Exhibit G shows the Estimated Combined Lease and Debt Amortization Schedule
1	.3			which includes the Utility's current and proposed revenue bonds as well as current
1	.4			lease obligations. As mentioned earlier, the Utility has one bond issue outstanding; the
1	.5			2007 Bonds. The Utility is also proposing and seeking Commission approval to issue
1	.6			the Waterworks Revenue Bonds of 2015 in order to make improvements and
1	.7			extensions to the Utility's system. As shown on Exhibit E, these projects would
1	.8			include improvements to the Lafayette Well Field and Treatment Plant, the Wheeler
1	.9			Bypass Piping and Partial Demolition, the Water Distribution System Replacement in
	20			the Homewood area and additional Hydrogeological, Hydraulic and Engineering

Studies. The testimony of Mr. Robert E. Curry, which is prefiled as Petitioner's

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Exhibit REC, will cover the need for and use of the Project Funds shown on Exhibit E.

Schedule F then provides an Estimated Amortization Schedule for the Proposed Bonds
and provides the detail of the interest rates that are being estimated at this time.

4 21. O WHAT IS THE UTILITY'S TOTAL PROPOSED REVENUE

REQUIREMENT?

A The Utility's total pro forma revenue requirement total will be approximately \$11.83 million, as shown on Exhibit H. After deducting the operating revenues, the Utility has a revenue shortfall of over \$4.3 million (\$11.83 million minus current operating revenues of \$7,52 million) before consideration of the utility receipts tax. When the utility receipts tax is considered, the revenue shortfall is closer to \$4.4 million. As was discussed earlier, the revenue requirement necessitates an approximate 60% overall increase in operating revenues in order for the Utility to fully fund its revenue requirements. However, as noted on Exhibit H, the plan approved by the City's Common Council and being proposed by the Utility calls for a two-step phase-in of the proposed rates. Each step would include an across-the-board increase of 21.18% with the first phase being implemented upon issuance of the Commission Order in this Cause. The second phase is proposed to take effect on January 1, 2016.

1	22.	Q	AS WAS METNIONED IN YOUR LAST RESPONSE, THE UTILITY IS
2			PROPOSING THAT THE INCREASES BE APPLIED IN AN ACROSS-THE-
3			BOARD MANNER IN THIS CAUSE. PLEASE EXPLAIN WHY A COST OF
4			SERVICE STUDY WAS NOT COMPLETED AS PART OF THE UTILITY'S
5			RATE ANALYSIS.
6		A	The management of the City and the Utility understand that an overall rate increase of
7			over forty-six percent (46%) is significant to the Utility's customers. As part of the
8			Utility's last rate increase before the Commission (Cause No. 42914; Commission
9			Order dated December 20, 2006), a full cost of service study was completed that was
10			agreed to by the OUCC and approved by the Commission. After discussing the
11			current rate design and the fact that significant customer growth has not occurred since
12			the last rate increase, it was decided that a new cost of service study was not cost
13			justified at this point in time; especially given the Utility's current cash flow
14			considerations.
15			Also, I believe the significant nature of the rate increase makes it difficult to
16			further realign rates if it is discovered that subsidies between customer classes did
17			exist. If a subsidy did exist, some customer classes would need to experience
18			increases higher than the proposed 46.85% in order for other classes to experience a

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lessor increase. Given the fact that the City, the Utility's management and the City

Council were already concerned about the impact on the customers' monthly bills, a

cost of service study would have only made those problems worse at this time. The

Utility is committed to providing service to its customers under rates which are cost

Anderson Municipal Water Utility Cause No. ____ Petitioner's Exhibit JRS Prefiled Direct Testimony of John R. Skomp

- based, fair and equitable. I believe the across-the-board increases being proposed in this Cause will accomplish that goal and that the rate structure approved in the Utility's last rate filing, Cause No. 42914, remains valid at this time.
- 4 23. Q PLEASE EXPLAIN EXHIBIT I.
- A Exhibit I is a schedule which shows the current and proposed rates and charges of the
 Utility. These are the rates and charges that would become part of the Utility's tariffs
 if approved by the Commission in this Cause.
- 8 24. Q DOES THIS CONCLUDE YOUR PREFILED DIRECT TESTIMONY?
- 9 A Yes.

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

RATE AND FINANCING REPORT

June 11, 2014



ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

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ANDERSON MUNICIPAL WATER UTILITY Anderson, Indiana

PURPOSE OF THE REPORT

Crowe Horwath LLP ("Crowe") has performed a study and analysis of the operating and financial reports, budgets and other data pertaining to the City of Anderson Municipal Water Utility ("Utility"). The results of our analysis are contained in this Rate and Financing Report ("Report").

The purpose of this Report is to estimate the Utility's cash flow and financial capacity to meet its on-going revenue requirements for operation and maintenance expenses, current and proposed debt service payments and to make capital improvements to the Utility's system. This Report is based on data for the twelve months ended December 31, 2013 ("Test Year"). The historical information used in this Report was taken from the books and records of the Utility, adjusted as disclosed in the Exhibits and Schedules of this Report.

In the course of preparing this Report, Crowe has not conducted an audit of any financial or supplemental data used in the accompanying Exhibits and Schedules. Crowe has made certain projections that may vary from actual results because events and circumstances frequently do not occur as estimated and such variances may be material. Crowe has no responsibility to update this Report for events and circumstances occurring after the date of this Report.

If you have any questions regarding this Report, please call John Skomp at (317) 269-6699.

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Balance Sheets as of December 31, 2013, 2012, and 2011

ASSETS AND OTHER DEBITS	<u>2013</u>	<u>2012</u>	<u>2011</u>
Utility Plant Utility Plant in Service Less: Accumulated Depreciation Net Utility Plant in Service Add: Construction Work in Progress Net Utility Plant	\$ 48,085,230	\$ 47,806,342	\$ 47,745,823
	(24,767,486)	(23,907,238)	(23,169,104)
	23,317,744	23,899,104	24,576,719
	243,459	43,705	46,238
	23,561,203	23,942,809	24,622,957
Restricted Assets Customer Deposit Fund Bond and Interest Fund Contribution in Lieu of Taxes Fund Depreciation Reserve Fund SRF Retainage Fund Mail Permit Deposits Automatic Meter Reading Fund Construction Fund Total Restricted Assets	386,568	225,064	149,800
	-	-	-
	215,565	323,345	323,342
	49,806	173,039	-
	-	-	151,150
	3,000	3,000	3,000
	-	-	216,547
	638,532	1,068,231	1,078,840
	1,293,471	1,792,679	1,922,679
Current and Accrued Assets Operating Fund Accounts Receivable Accounts Receivable from Associated Company Materials and Supplies Inventory Total Current and Accrued Assets	230,928	227,752	663,635
	630,038	656,611	663,382
	54,902	275	-
	278,581	317,297	267,226
	1,194,449	1,201,935	1,594,243
Deferred Debits Unrecovered Study Costs Unamortized Debt Discount and Expense Total Deferred Debits Total Assets and Other Debits	64,889 97,427 162,316 \$ 26,211,439	9,250 98,590 107,840 \$ 27,045,263	105,635 105,635 \$ 28,245,514

EXHIBIT A (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Balance Sheets as of December 31, 2013, 2012, and 2011

LIABILITIES AND OTHER CREDITS	<u>2013</u>	<u>2012</u>	<u>2011</u>
Equity Capital Retained Earnings Current Year Earnings Proprietary Account Donated Surplus Total Equity Capital	\$ 8,668,227	\$ 8,839,931	\$ 8,496,242
	(281,307)	(104,135)	280,683
	464,384	464,384	464,384
	896,501	896,501	896,501
	9,747,805	10,096,681	10,137,810
Long Term Debt 2007 Revenue Bond Issue Capital Lease Payable-Long Term (1) Capital Lease Payable - Timekeeping Kronos Total Long Term Debt	3,930,000	4,150,000	4,360,000
	8,480,079	9,357,950	10,200,624
	10,799	-	-
	12,420,878	13,507,950	14,560,624
Current and Accrued Liabilities Accounts Payable Customer Meter Deposits Accrued Expenses Capital Lease Payable Current (1) SRF Retainage Payable Temporary Loan Payable-Associated Payroll Payable Total Current and Accrued Liabilities	63,545 386,510 39,404 883,271 - 300,000 157,869 1,830,599	28,218 225,064 38,928 842,674 - 93,591 1,228,475	17,541 149,784 38,824 808,887 151,085 - 168,802 1,334,923
Contributions in Aid of Construction Total Liabilities and Other Credits	2,212,157	2,212,157	2,212,157
	\$ 26,211,439	\$ 27,045,263	\$ 28,245,514

⁽¹⁾ Represents the Utility's and Anderson Municipal Sewage Works' portion of the Automatic Meter Reader (AMR) 2006 Lease.

SCHEDULE A-1

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Automatic Meter Reader (AMR) 2006 Lease Lease Schedule

<u>Date</u>		<u>Principal</u>		Interest		Lease Payment	Water Ut Percenta	•		Period <u>Total</u>	Fiscal <u>Total</u>
7/1/14	\$	541,770	\$	241,225	\$	782,995	44.11	%	\$	345,379	
1/1/15		552,969		230,026		782,995	44.11			345,379	\$ 690,758
7/1/15		564,399		218,595		782,994	44.11			345,379	
1/1/16		576,066		206,929		782,995	44.11			345,379	690,758
7/1/16		587,974		195,021		782,995	44.11			345,379	
1/1/17		600,128		182,867		782,995	44.11			345,379	690,758
7/1/17		612,533		170,462		782,995	44.11			345,379	
1/1/18		625,195		157,800		782,995	44.11			345,379	690,758
7/1/18		638,118		144,877		782,995	44.11			345,379	
1/1/19		651,309		131,686		782,995	44.11			345,379	690,758
7/1/19		664,772		118,223		782,995	44.11			345,379	
1/1/20		678,513		104,481		782,994	44.11			345,379	690,758
7/1/20		692,539		90,456		782,995	44.11			345,379	
1/1/21		706,854		76,140		782,994	44.11			345,379	690,758
7/1/21		721,466		61,529		782,995	44.11			345,379	
1/1/22		736,379		46,616		782,995	44.11			345,379	690,758
7/1/22		751,601		31,394		782,995	44.11			345,379	
1/1/23		767,137		15,857		782,994	44.11			345,379	690,758
Totals	\$ 1	1,669,722	\$2	2,424,184	\$ 1	4,093,906		-	\$6	,216,822	

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SCHEDULE A-2

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Waterworks Revenue Bonds, Series 2007 Amortization Schedule

<u>Date</u>	Pr	incipal	Coupor	<u>1</u>	<u>Interest</u>		Period <u>Total</u>	Fiscal <u>Total</u>
7/1/14				\$	83,876	\$	83,876	
1/1/15	\$ 2	30,000	4.25	%	83,876	•	313,876	\$ 397,752
7/1/15		•			78,989		78,989	
1/1/16	2	40,000	4.25		78,989		318,989	397,978
7/1/16					73,889		73,889	
1/1/17	2	50,000	4.25		73,889		323,889	397,778
7/1/17					68,576		68,576	
1/1/18	20	60,000	4.25		68,576		328,576	397,152
7/1/18					63,051		63,051	
1/1/19	2	75,000	4.25		63,051		338,051	401,102
7/1/19					57,208		57,208	
1/1/20	28	85,000	4.25		57,208		342,208	399,416
7/1/20					51,151		51,151	
1/1/21	30	00,000	4.25		51,151		351,151	402,302
7/1/21					44,776		44,776	
1/1/22	3	10,000	4.25		44,776		354,776	399,552
7/1/22					38,189		38,189	
1/1/23	32	25,000	4.25		38,189		363,189	401,378
7/1/23					31,283		31,283	
1/1/24	34	40,000	4.30		31,283		371,283	402,566
7/1/24					23,973		23,973	
1/1/25	3	55,000	4.30		23,973		378,973	402,946
7/1/25					16,340		16,340	
1/1/26	3	70,000	4.30		16,340		386,340	402,680
7/1/26					8,385		8,385	
1/1/27	39	90,000	4.30		8,385		398,385	406,770
T ()	Φ.ο.ο.				4 070 070		F 000 070	
Totals	\$ 3,9	30,000		<u>\$</u>	1,279,372	<u>\$</u>	5,209,372	

EXHIBIT B

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Statement of Fund Balances as of December 31, 2013 and Calculation of Required Fund Balances

Operating Fund	\$	230,928
Customer Deposit Fund Bond and Interest Fund		386,568
Contribution in Lieu of Taxes Fund		- 215,565
Depreciation Reserve Fund		49,806
Mail Permit Deposits		3,000
Automatic Meter Reading Fund		-
Construction Fund		638,532
Total Cash and Investments	\$	1,524,399
Operating Fund		
Calculation of Required Operating Fund Balance		
Adjusted Operation and Maintenance Expenses (Exhibit D)	\$	6,685,525
Adjusted Taxes Other Than Income Taxes (Exhibit D)		800,128
Subtotal Divide how Touches Months		7,485,653
Divide by: Twelve Months Monthly Operation and Maintenance Expenses		12_
and Taxes Other Than Income Taxes		623,804
Times: Two Months		2
Minimum Required Release	œ.	1 247 600
Minimum Required Balance	<u>\$</u>	1,247,608_
Add: Anticipated Balance of Loan for		
Operating Deficit as of December 2014		1,000,000
Deficit to be Funded	\$	2,247,608
Dolloit to bo i allada	<u>Ψ</u>	2,2-11,000

EXHIBIT B (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Statement of Fund Balances as of December 31, 2013 and Calculation of Required Fund Balances

Bond and Interest Funds

Since the Utility made the required January 1 debt service payment in December, the Bond and Interest Account balance is zero.

Debt Service Reserve Funds

Calculation of Required Debt Service Reserve

The 2007 Bonds currently have a surety policy with Ambac Assurance Corporation.

EXHIBIT C

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Statements of Income for the Twelve Months Ended December 31, 2013, 2012, and 2011

Operating Revenue	<u>2013</u>	<u>2012</u>	<u>2011</u>
Metered Residential Sales	\$ 4,376,933	\$ 4,499,702	\$ 4,526,625
Metered Commercial Sales	1,839,252	1,874,234	1,853,431
Metered Industrial Sales	954,275	931,203	798,107
Metered Institutional Sales	33,669	34,000	41,874
Flat Rate Sales	151,955	151,984	147,234
Forfeited Discounts	46,625	48,971	50,898
Miscellaneous Revenue	119,393	104,310	59,666
Total Operating Revenue	7,522,102	7,644,404	7,477,835
Total Operating November	1,022,102	7,011,101	1,111,000
Operating Expenses			
Operation and Maintenance Expenses			
Source of Supply Expense			
Purchased Power	665,857	739,113	643,234
Material and Supplies	43,182	124,006	195,147
Contractual Services	130,457	55,129	60,785
Water Treatment Expense			
Salaries and Wages	610,112	554,131	611,675
Chemicals	74,105	59,145	104,424
Contractual Services - American Water	-	55,293	121,691
Other Water Treatment Expense	82,112	413,454	139,776
Transmission and Distribution Expense			
Salaries and Wages	885,668	806,668	903,295
Material and Supplies	407,897	259,889	311,096
Contractual Service	214,417	92,805	109,369
Transportation Expense	126,962	162,151	156,276
Customer Accounts Expense			
Salaries and Wages	31,892	26,885	26,714
Bad Debt Expense	109,335	8,488	67,671
Contractual Service	67,240	61,697	74,617
Administrative and General Expense			
Salaries and Wages	855,440	889,395	927,009
Employee Pensions and Benefits	254,683	262,902	236,836
Material and Supplies	303,699	278,240	306,445
Contractual Service	135,275	98,916	81,284
Rental	67,000	67,000	65,125
General Liability Insurance	299,145	322,425	217,122
Other Insurance	1,079,162	956,909	840,123
Miscellaneous Expenses	35,786	3,992	7,652
Total Operation and Maintenance Expenses	6,479,426	6,298,633	6,207,366

EXHIBIT C (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Statements of Income for the Twelve Months Ended December 31, 2013, 2012, and 2011

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Depreciation Expense	\$ 820,242	\$ 813,780	\$ 623,862
Amortization Expense	7,044	7,044	(73,355)
Taxes Other Than Income Taxes			
Contribution in Lieu of Taxes	215,554	215,554	215,554
FICA Taxes	179,528	174,529	190,484
Unemployment Taxes	2,119	16,053	8,508
Utility Receipts Tax	100,708	106,645	127,815
Total Taxes Other Than Income Taxes	497,909	512,781	542,361
Total Operating Expenses	7,804,621	7,632,238	7,300,234
Net Operating Income	(282,519)	12,166	177,601
Other Income			
Rental Income	16,620	14,280	16,660
Automatic Meter Reader Lease Income (1)	565,095	565,095	565,095
Servicing Customer Installations	18,856	22,320	8,034
Jobbing and Contracting Revenue	(10,402)	2,724	(8,137)
Interest Income	613	1,414	583
Sale of Scrap	626	-	160
Total Other Income	591,408	605,833	582,395
Other Expenses			
Extraordinary Losses (2)	_	89,225	_
Interest on Long Term Debt	590,196	632,909	479,313
Total Other Expenses	590,196	722,134	479,313
Total Other Experience		122,104	770,010
Net Income	\$ (281,307)	\$ (104,135)	\$ 280,683

⁽¹⁾ Represents Sewage Works portion of the Automatic Meter Reader (AMR) Lease payment.

⁽²⁾ Represents Uncollectible Accounts from 2009, 2010 and 2011 written off as Bad Debt.

EXHIBIT D

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Adjusted Statement of Income

	December 31,	Adjustment	<u>ts</u>	
	<u> 2013</u>	Amount	Ref.	<u>Adjusted</u>
Operating Revenue				
Metered Residential Sales	\$4,376,933			\$ 4,376,933
Metered Commercial Sales	1,839,252			1,839,252
Metered Industrial Sales	954,275			954,275
Metered Institutional Sales	33,669			33,669
Flat Rate Sales	151,955			151,955
Forfeited Discounts	46,625			46,625
Miscellaneous Revenue	119,393			119,393
Total Operating Revenue	7,522,102			7,522,102
Operating Expenses Operation and Maintenance Expenses	6,479,426	\$ 12,226 224,748 (30,875)	(1) (2) (3)	6,685,525
Depreciation Expense	820,242	202,206	(4)	1,022,448
Amortization Expense	7,044	(7,044)	(5)	-
Taxes Other Than Income Taxes	497,909	2,780 4,587 294,852	(6) (7) (8)	800,128
Total Operating Expenses	7,804,621	703,480		8,508,101
Net Operating Income	\$ (282,519)	\$ (703,480)		\$ (985,999)

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		1

SCHEDULE D-1

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Detail of Adjustments

(1)

To adjust "Operation and Maintenance Expenses" for the calculated annual PERF expense at the current PERF contribution rate.

Test Year Salaries and Wages	\$2,383,112
Times: PERF Contribution Rate	11.20%
Pro Forma PERF Expense	266,909
Less: Test Year	(254,683)

Adjustment - Increase

\$ 12,226

(2)

To adjust "Operation and Maintenance Expenses" to account for unbilled Sewage charges during the Test Year.

Wheeler Plant Monthly Charges	\$ 11,479
Lafayette Plant Monthly Charges	 7,250
Total Monthly Charges	18,729
Times: 12 months	12

Adjustment - Increase

\$ 224,748

(3)

To adjust "Operation and Maintenance Expenses" for non-recurring expenses.

Vendor	<u>Description</u>	<u>Amount</u>
Crowe Horwath LLP	Professional Services	\$ (9,575)
Frost Brown Todd	Professional Services	(3,300)
Information Systems	GIS Conversion	(18,000)

Adjustment - Decrease

\$ (30,875)

SCHEDULE D-1 (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Detail of Adjustments

(4)

To adjust "Depreciation Expense" for the annual calculated amount.

Utility Plant in Service as of December 31, 2013	\$ 48,085,230	
Add: Construction Work in Progress	243,459	
Less: Transportation Equipment as of December 31, 2013	(823,518)	
Less: Land and Land Rights as of December 31, 2013	(500,390)	
Depreciable Utility Plant in Service at 2% Rate	47,004,781	
Times: Depreciation Rate	2.0%	
Pro Forma Depreciation Expense at 2% Rate		\$ 940,096
Transportation Equipment	823,518	
Time and Demonstration Date	10.00/	

Times: Depreciation Rate	10.0%	
Pro Forma Depreciation Expense at 10% Rate		82,352
Total Pro Forma Depreciation Expense		1,022,448
Less: Test Year		(820,242)

Adjustment - Increase

\$ 202,206

(5)

To adjust "Amortization Expense" to a zero balance for the Test Year.

Adjustment - Decrease

\$ (7,044)

(6)

To adjust "Taxes Other Than Income Taxes" for the change in FICA expense.

Test Year Salaries and Wages	\$ 2,383,112
Times: FICA Rate	7.65%
Pro Forma FICA Expense	182,308
Less: Test Year	(179,528)

Adjustment - Increase

\$ 2,780

SCHEDULE D-1 (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Detail of Adjustments

(7)

To adjust "Taxes Other Than Income Taxes" to annualize the utility receipts tax at the adjusted level of operating revenue.

Adjusted Operating Revenue	\$ 7,522,102
Less: Exemption	(1,000)
Taxable Revenues	7,521,102
Times: Utility Receipts Tax Rate	1.40%
Adjusted Utility Receipts Tax	105,295
Less: Test Year	(100,708)

Adjustment - Increase \$ 4,587

(8)

To adjust "Taxes Other Than Income Taxes" for the pro forma contribution in lieu of property taxes.

Net Utility Plant in Service as of December 31, 2013	\$23,317,744
Add: Construction Work in Progress	243,459
Net Utility Plant	23,561,203
Times: Certified Corporate Tax Rate (per \$100 Assessed Valuation)	2.1663
Pro Forma Contribution in Lieu of Property Taxes	510,406
Less: Test Year	(215,554)

Adjustment - Increase \$ 294,852

EXHIBIT E

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Proposed Waterworks Revenue Bonds of 2015 Estimated Sources and Uses of Funds

Par Amount of Bonds	\$	14,270,000
Total Sources of Funds	\$	14,270,000
Uses of Funds:	_	
Lafayette Well Field and Treatment Plant Improvements (1)	\$	9,843,500
Wheeler Bypass Piping and Partial Demolition (1)		594,000
Water Distribution System Replacement - Homewood (1)		1,544,622
Hydrogeological, Hydraulic and Engineering Studies (1)		810,000
Debt Service Reserve Fund		1,110,648
Indiana Utility Regulatory Commission Fee		35,675
Underwriter's Discount (1%)		142,700
Other Cost of Issuance		188,000
Rounding		855
Total Uses of Funds	\$	14,270,000

(1) Estimates provided by Curry & Associates, Inc.

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Proposed Waterworks Revenue Bonds of 2015 Estimated Amortization Schedule

<u>Date</u>		<u>Principal</u>	Coupon	<u>(1)</u>	<u>Interest</u>			Period <u>Total</u>		Fiscal <u>Total</u>
7/1/15					\$ 200,600		\$	200,600		
1/1/16					300,900			300,900	\$;	501,500
7/1/16					300,900			300,900		
1/1/17	\$	505,000	1.60	%	300,900			805,900	1	1,106,800
7/1/17					296,860			296,860		
1/1/18		515,000	2.00		296,860			811,860	1	,108,720
7/1/18					291,710			291,710		
1/1/19		525,000	2.35		291,710			816,710	1	,108,420
7/1/19					285,541			285,541		400 000
1/1/20		535,000	2.75		285,541			820,541	1	1,106,082
7/1/20		550,000	0.00		278,185			278,185	4	106 270
1/1/21		550,000	3.20		278,185			828,185 269,385	,	1,106,370
7/1/21 1/1/22		570,000	3.50		269,385 269,385			839,385	1	1,108,770
7/1/22		570,000	3.30		259,410			259,410		1,100,770
1/1/23		590,000	3.80		259,410			849,410	1	,108,820
7/1/23		330,000	0.00		248,200			248,200		,,,,,,,,,
1/1/24		610,000	4.00		248,200			858,200	1	,106,400
7/1/24		010,000			236,000			236,000		, ,
1/1/25		635,000	4.15		236,000			871,000	1	,107,000
7/1/25		,			222,824			222,824		
1/1/26		665,000	4.30		222,824			887,824	1	1,110,648
7/1/26					208,526			208,526		
1/1/27		690,000	4.40		208,526			898,526	1	,107,052
7/1/27					193,346			193,346		
1/1/28		720,000	4.55		193,346			913,346	1	1,106,692
7/1/28					176,966			176,966		
1/1/29		755,000	4.65		176,966			931,966	1	,108,932
7/1/29					159,413			159,413		400 000
1/1/30		790,000	4.75		159,413			949,413	1	1,108,826
7/1/30		005 000	4.00		140,650			140,650	1	,106,300
1/1/31		825,000	4.80		140,650			965,650 120,850	'	, 100,300
7/1/31 1/1/32		865,000	4.90		120,850 120,850			985,850	1	1,106,700
7/1/32		605,000	4.90		99,658			99,658		1,100,700
1/1/33		910,000	5.00		99,658		1	,009,658	1	,109,316
7/1/33		010,000	0.00		76,908			76,908		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1/1/34		955,000	5.05		76,908		1	,031,908	1	,108,816
7/1/34		,			52,794			52,794		
1/1/35		1,005,000	5.10		52,794		1	,057,794	1	,110,588
7/1/35					27,166			27,166		
1/1/36		1,055,000	5.15		 27,166	_	_1	,082,166	1	,109,332
Totals	\$ 1	14,270,000			\$ 8,392,084	_	\$ 22	,662,084		

⁽¹⁾ Estimated interest rates based upon April 7, 2014, Municipal Market Data Data-Line using "A" rates plus 100 basis points. Interest rates subject to change.

EXHIBIT G

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Estimated Combined Lease and Debt Amortization Schedule

			Curi	rently Outstan	ding		Proposed	
		2006		2007			2015	
<u>Year</u>		<u>Lease</u>		<u>Bonds</u>		<u>Total</u>	<u>Bonds</u>	<u>Total</u>
2014	\$	690,758	\$	397,752	\$	1,088,510		\$ 1,088,510
2015		690,758		397,978		1,088,736	\$ 501,500	1,590,236
2016		690,758		397,778		1,088,536	1,106,800	2,195,336
2017		690,758		397,152		1,087,910	1,108,720	2,196,630
2018		690,758		401,102		1,091,860	1,108,420	2,200,280
2019		690,758		399,416		1,090,174	1,106,082	2,196,256
2020		690,758		402,302		1,093,060	1,106,370	2,199,430
2021		690,758		399,552		1,090,310	1,108,770	2,199,080
2022		690,758		401,378		1,092,136	1,108,820	2,200,956
2023				402,566		402,566	1,106,400	1,508,966
2024				402,946		402,946	1,107,000	1,509,946
2025				402,680		402,680	1,110,648	1,513,328
2026				406,770		406,770	1,107,052	1,513,822
2027							1,106,692	1,106,692
2028							1,108,932	1,108,932
2029							1,108,826	1,108,826
2030							1,106,300	1,106,300
2031							1,106,700	1,106,700
2032							1,109,316	1,109,316
2033							1,108,816	1,108,816
2034							1,110,588	1,110,588
2035		· · · · · · · · · · · · · · · · · · ·					 1,109,332	 1,109,332
Totals	\$ 6	3,216,822	\$	5,209,372	\$	11,426,194	\$ 22,662,084	\$ 34,088,278

EXHIBIT H

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Statement of Revenue Requirements

		Phase I	Phase II
		Revenue	Revenue
		Requirements (1)	Requirements (2)
Adju	sted Operation and Maintenance Expenses (Exhibit D)	\$ 6,685,525	\$ 6,685,525
Adju	sted Taxes Other Than Income Taxes (Exhibit D)	800,128	800,128
Estin	nated Annual Debt Service for Calendar		
Y	ear 2015 (Exhibit G)	1,590,236	
Estin	nated Average Annual Debt Service (2016-2018)		2,197,415
Annu	al Working Capital Funding (A)	1,123,804	1,123,804
Estin	nated Annual Extensions		
aı	nd Replacements (Depreciation Expense) (Exhibit D)	1,022,448	1,022,448
Total	Revenue Requirements	11,222,141	11,829,320
Less	Adjusted Operating Revenues (Exhibit D)	(7,522,102)	(9,080,121) (3)
Defic	it	3,700,039	2,749,199
Divid	e by: Revenue Conversion Factor	0.986	0.986
Reve	nue Increase Required	3,752,575	2,788,234
Divid	e by: Adjustable Operating Revenues	7,356,084	8,914,103 (3)
Perce	entage Rate Increase Required	51.01%	31.28%
Perce	ent Increase Approved by Council	21.18%	21.18%
(A)	Annual Working Capital Funding		
	Deficit in Operating Fund Balance (Exhibit B)	\$ 2,247,608	\$ 2,247,608
	Divide by: Years to Replenish Fund	2	2
	·		
	Annual Working Capital Funding	\$ 1,123,804	\$ 1,123,804

⁽¹⁾ Effective upon approval of Indiana Utility Regulatory Commission.

⁽²⁾ Effective January 1, 2016.

⁽³⁾ Adjusted for Phase I rate increase of 21.18%.

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Schedule of Present and Proposed Rates and Charges

				Present Rates (1)		Phase I Proposed Rates (2)	Phase II Proposed <u>Rates (3)</u>
<u>Metered</u>	Rates Per N	<u>/Ionth (per 100 cu</u>	ubic feet)				
First	500	cubic feet	\$	2.878	\$	3.488	\$ 4.226
Next	4,000	cubic feet		1.632		1.978	2.396
Next	25,500	cubic feet		1.412		1.711	2.073
Next	70,000	cubic feet		1.221		1.480	1.793
Over	100,000	cubic feet		1.063		1.288	1.561
Minimum	Monthly Cl	narges					
5/8	Inch Meter		\$	11.51	\$	13.95	\$ 16.90
3/4	Inch Meter			22.23		26.94	32.64
1	Inch Meter	•		41.88		50.75	61.49
1 1/2	Inch Meter	•		82.34		99.78	120.90
2	Inch Meter			100.19		121.41	147.11
3	Inch Meter			158.29		191.82	232.42
4	Inch Meter			199.20		241.39	292.49
6	Inch Meter			412.12		499.41	605.12
8	Inch Meter			619.75		751.01	909.98
10	Inch Meter			840.59		1,018.63	1,234.24
Private Fire Protection Charges							
Per Month Per Connection							
2	Inch Line		\$	1.84	\$	2.23	\$ 2.70
2 1/2	Inch Line			3.31		4.01	4.86
3	Inch Line			5.35		6.48	7.86
4	Inch Line			11.41		13.83	16.75
6	Inch Line			33.13		40.15	48.64
8	Inch Line			70.60		85.55	103.66
10	Inch Line			126.96		153.85	186.42
12	Inch Line			205.08		248.52	301.12
Private Fire Hydrant							
Per Month		\$	33.13	\$	40.15	\$ 48.64	

⁽¹⁾ Present Rates and Charges were approved by the Indiana Utility Regulatory Commission in Cause No. 42914 Order dated December 20, 2006.

⁽²⁾ Effective upon approval of Indiana Utility Regulatory Commission.

⁽³⁾ Effective January 1, 2016.

EXHIBIT I (Continued)

ANDERSON MUNICIPAL WATER UTILITY

Anderson, Indiana

Schedule of Present and Proposed Rates and Charges

			Present		Phase I Proposed		Phase II Proposed
					•		•
Public Fire Protection Charges		<u>R</u>	<u>Rates (1)</u>		<u>Rates (2)</u>		<u>Rates (3)</u>
Per Month Per Connection							
5/8	Inch Connection	\$	1.85	\$	2.24	\$	2.72
3/4	Inch Connection		2.67		3.24		3.92
1	Inch Connection		4.74		5.74		6.96
1 1/2	Inch Connection		10.68		12.94		15.68
2	Inch Connection		18.97		22.99		27.85
3	Inch Connection		42.69		51.73		62.68
4	Inch Connection		75.89		91.96		111.43
6	Inch Connection	1	70.75		206.91		250.71
8	Inch Connection	3	303.57		367.87		445.73
10	Inch Connection	4	74.32		574.78		696.44
12	Inch Connection	6	83.03		827.70		1,002.89

⁽¹⁾ Present Rates and Charges were approved by the Indiana Utility Regulatory Commission in Cause No. 42914 Order dated December 20, 2006.

⁽²⁾ Effective upon approval of Indiana Utility Regulatory Commission.

⁽³⁾ Effective January 1, 2016.